

IMPAG AG is a renowned, international trading and service company with headquarters in Switzerland and subsidiaries in Germany, France, Austria, Poland and Spain.

To strengthen our team in Vienna, with a start as soon as possible, or according to agreement, we are looking for a:



Product- and Sales Manager (f/m) 100% Benelux

Chemical Raw Materials and Intermediates

You will:

- work from home office in one of the Benelux countries or from our office in Vienna
- play a significant role in enlarging our selected portfolio of chemical raw materials for our customers all over Europe, being active in the industrial areas synthetic resins, liquid coatings, adhesives and polyurethane foam, by making use of your well-developed network in the chemical industry
- driven by your previous experience, eventually even get active in new fields of the industry for us
- promote our current portfolio to industrial customers in Benelux and according to your spoken languages and market experience in France, Nordics or UK
- train your sales colleagues in your products and serve them with commercial offers
- coordinate the supply chain for your product portfolio
- create yearly sales budgets and be responsible to meet them
- visit your partners regularly and participate in international exhibitions (min. 25-50% travel activity)

You provide

- completed commercial or (chemical) technical education
- min. 3-5 years professional experience working for a chemical trading company, or for a chemical raw materials manufacturer
- a diversified network in the chemical industry of Benelux and other European countries
- mandatorily good command in Dutch/Flemish and English (any additional language is highly appreciated)
- a high level of self-motivation
- entrepreneurial thinking
- creativity and pragmatism

We offer:

- an exciting and diversified field of activity in a young, dynamic and highly motivated team
- the chance to directly and essentially contribute to the success and the development of our company
- a high level of self-responsibility and independence
- a friendly and open working atmosphere
- short communication routes and an efficient decision finding process
- a platform for personal and professional development
- a fair salary, according to qualification and professional experience

You fit well into the team, if you:

- are able to walk in "customer's" as well as in "supplier's shoes"
- are working independently and taking over responsibility
- appear well-groomed and in confident manner
- are self-organized and stand for "hands-on mentality"
- are highly motivated and striving for top performance
- feel comfortable with MS-Office applications

Is this job profile is inspiring you? For additional information please contact our HR department. We are looking forward to receiving your application by email, including a current photo of yourself.

IMPAG GmbH

Personnel division

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